

Board of Directors

Thursday, September 26, 2024; 7:30 AM

Making Madison County a better place to live, work, play and conduct business.

| Chairman | Peter Loiler | | Nicole Kems | x | Melissa Callstrom | x |
|------------|-----------------|---|-------------|---|---|---|
| Vice-Chair | Nate Fehl | x | Tara Kaysen | X | Guest: Chance Dullard, DS's Lawn Care | x |
| Treasurer | Jeff Dick | x | Kris Miler | X | Guest: Emily McLain, Greater Des Moines Partnership | x |
| Secretary | Allissa Johnson | x | Jen Frease | x | | |
| CEO | Amara Huffine | x | Jon Stetzel | x | | |

| | AGENDA | Presentation/Discussion | Recommendations/Actions | Follow-up |
|------|--|--|----------------------------|--|
| I. | Call to Order | The Meeting of the Board of Directors was called to order by Board Vice Chair Nate Fehl at 7:42 AM. | A quorum was established. | |
| II. | Approval of Agenda | Allissa Johnson motioned to accept the agenda; Jon Stetzel seconded. | Agenda accepted. | |
| III. | Approval of Minutes | Melissa Callstrom motioned to accept the Minutes from the July 31st & August 22nd board meeting; Tara Kaysen seconded. | Minutes approved. | |
| IV. | Financial Report | Treasurer, Jeff Dick explained to the board of directors that we continue to be in a good cash position. He said that retail sales were up, Covered Bridge Festival was equal and Hotel/Motel tax was down year-to-date. He added that special event expenses are up compared to August of 2023. Overall, Jeff said that we are seeing a loss of \$4,700 compared to an increase of \$10,000 last year at this time. Jeff made a note to say that some of that is due to the timing of when we received 2024 membership dues. Jon Stetzel motioned to accept the Financial Report. Allissa Johnson seconded. | Financial Report accepted. | |
| V. | Membership Report | CEO, Amara Huffine shared that we finally surpassed the 300 memberships goal for the year with 9 new members in September. (305 total) The board applauded Amara's elaborate report. | | |
| VI. | Discussion and Action Items (Old Business) | | | |
| a. | Bylaws | Jon Stetzel reviewed the updates he's made to our bylaws. The board was asked to review the bylaws once again and email Jon if they have any updates. | | Jon to update "Executive Director" to "CEO". The board has until the October board meeting to reach out to Jon with any updates. |

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| b. | Paint Madison County | Kris Miler recapped the event noting that there was great | | |
| | | attendance, reception and artists, a positive environment, | | |
| | | and an overall good event. Amara Huffine mentioned that | | |
| | | she thought it helped that we offered cash prizes for the | | |
| | | artist, and she added that sponsorships were up compared | | |
| | | to last year. There were 20 artists including 5 youth artists. | | |
| c. | Covered Bridge Festival | Jen Frease shared that the festival is completely full of | | |
| • | Covered Bridge 1 estivai | vendors and that the map this year is expanding. Amara | | |
| | | Huffined added sponsorship is up \$3,500 from last year | | |
| | | and just short of the 2024 goal. | | |
| d. | Internet | Amara Huffine said the internet has been changed, but she | | |
| u. | memet | is still working with Starlink to migrate the phone systems | | |
| | | over. She will wait until after the Covered Bridge | | |
| | | Festival. | | |
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| e. | Electronic Sign | Amara Huffine reported at the last meeting that our electronic | | Amara Huffine will look into buying TVs. |
| | | sign was damaged during a recent storm. The board discussed | | |
| | | the option to fix the sign versus buying a new sign. Amara shared she is waiting to hear back from our insurance | | |
| | | company. She added that in an upcoming membership survey, | | |
| | | she plans to ask a few questions regarding a new electronic | | |
| | | sign to get membership input. She also plans to looking into a | | |
| | | tourism grant or other grant opportunities. In the meantime, | | |
| | | the board discussed supplementing with two TVs in the | | |
| | | Chamber Welcome Center windows. | | |
| f. | Eastival of Lights | Amara Huffine presented three bids from All-American Turf | Motion carries. | Amara Huffine to start conversations with |
| 1. | Festival of Lights | Beauty Inc, Midwest Services LLC and CD's Lawn Care. The | Wiotion carries. | merchants on the square during January meetings. |
| | | options ranged from temporary or semi-permanent lights. The | | merchanics on the square during varianty meetings. |
| | | board agreed to go with Midwest Services' bid for 2024, but | | |
| | | would discuss a more long-term option with merchants on the | | |
| | | square and CD's Lawn Care. Tara Kaysen made a motion to | | |
| | | accept Midwest Services' bid for 2024. Kris Miler seconded. | | |
| | Membership Committee | The membership committee presented new Membership | Motion carries. | |
| g. | Wembership Committee | Levels to the board based on feedback from the last board | | |
| | | meeting. The committee proposed the following 2025 | | |
| | | membership fee adjustments: | | |
| | | | | |
| | | Individuals: \$50 (no change from 2024) | | |
| | | 2nd Business: \$165 | | |
| | | Nonprofits (1-15 employees): \$225 | | |
| | | Nonprofits (16+ employees): \$300 | | |
| | | Businesses with the following employees - | | |
| | | 1-4: \$300 (no change from 2024) | | |
| | | 5-9: \$325 | | |
| | | 10+: \$550 | | |
| | | | | |
| | | Kris Miler made a motion to accept the committee's | | |
| | | membership fees proposal for 2025. Allissa Johnson | | |
| <u></u> | | seconded. | | |
| Next m | eeting | | Thursday, October 24th, 2024 at | |
| | | | 7:30AM at the Madison County | |
| | | | Chamber of Commerce. | |
| | | | | <u>.</u> |

| Adjournment at 9:07 AM. | Jeff Dick moved to adjourn the meeting; Jon Stetzel | |
|-------------------------|---|--|
| | seconded. Minutes respectfully submitted by Allissa | |
| | Johnson, Secretary (aka Security). | |