

## **Board of Directors**

Thursday, June 23, 2022; 7:30am

## Making Madison County a better place to live, work, play and conduct business.

| Chairman                  | Mark Baudler    | x | Sarah Cowman | x | Sarah Pugh   | x |
|---------------------------|-----------------|---|--------------|---|--------------|---|
| Vice-Chair                | Ashton McKeever | X | Nate Fehls   |   | Peter Loiler | x |
| Treasurer                 | Jeff Dick       | X | Julie Feier  | x | Heather Ives | х |
| Secretary                 | Allissa Johnson | x | Tara Kaysen  | x | Brad Tadlock | х |
| <b>Executive Director</b> | Amara Huffine   | x | Nicole Kems  | x |              |   |

|      | AGENDA                                     | Presentation/Discussion                                                                                                                                                                                                                                                                                                                                    | Recommendations/Actions       | Follow-up               |
|------|--------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------|-------------------------|
| I.   | Call to Order                              | The Meeting of the Board of Directors called to order by Chair Mark Baudler at 7:30 AM.                                                                                                                                                                                                                                                                    | A quorum was established.     |                         |
| II.  | Approval of Agenda                         | Allissa Johnson motioned to accept the agenda; Sarah Pugh seconded.                                                                                                                                                                                                                                                                                        | Agenda accepted.              |                         |
| III. | Approval of Minutes                        | Mark Baudler motioned to accept the Minutes from the May 26, 2022 meeting; Sarah Pugh seconded.                                                                                                                                                                                                                                                            | Minutes approved.             |                         |
| IV.  | Financial Report                           | Mark Baudler presented the notes shared by Billie Haines for the Financial Report. Billie noted that overall income is up 3.5% driven by Special Events and Tourism. She also noted that overall expenses are up 32.5% from last year due to salary and special event expenses. Sarah Pugh motioned to accept the Financial Report; Peter Loiler seconded. | Report approved.              |                         |
| V.   | Membership Update                          | Amara Huffine reported that YTD, we have 18 new members. She said she's looking into businesses in St. Charles to join the chamber now that we have taken over the Welcome Center.                                                                                                                                                                         |                               |                         |
| VI.  | Discussion and Action Items (Old Business) |                                                                                                                                                                                                                                                                                                                                                            |                               |                         |
|      | A. Chamber Logo                            | One old logo and two brand new logos were presented. The board agreed that option three was the favorite. The board suggested brightening the colors, adding a rectangle name plate to the bridge and changing the font. Allissa Johnson motioned to approve the logo with the revisions discussed; Peter Loiler seconded.                                 | Logo approved with revisions. | Make revisions to logo. |
|      | B. Events Update                           | CBF: Amara Huffine said that we currently have 107 vendors and encouraged the board to continue to reach out to sponsors to help reach out sponsorship goal of                                                                                                                                                                                             |                               |                         |

|                             | \$20,000.00. She added that the parade will be at 3 PM      |                                                         |  |
|-----------------------------|-------------------------------------------------------------|---------------------------------------------------------|--|
|                             | Sunday.                                                     |                                                         |  |
| C. Electronic Sign          | Amara Huffine said the sign appears to be working again,    |                                                         |  |
|                             | but it is very unreliable. She would like to work on a      |                                                         |  |
|                             | fundraising plan to purchase a new sign. Allissa Johnson,   |                                                         |  |
|                             | Brad Tadlock and Peter Loiler agreed to be on the           |                                                         |  |
|                             | committee to help with this fundraising.                    |                                                         |  |
| Discussion and Action Items | l l l l l l l l l l l l l l l l l l l                       |                                                         |  |
| (New Business)              |                                                             |                                                         |  |
| A. Welcome Center           | Amara Huffine discussed that we currently have two          |                                                         |  |
| Manager                     | applicants for the job, and interviews will be set up soon. |                                                         |  |
| B. On-line Sales            | The board discussed best practices that should be noted on  |                                                         |  |
|                             | our website regarding things like return and exchange       |                                                         |  |
|                             | policy and shipping costs.                                  |                                                         |  |
| VII. Good of the Cause      | Amara Huffine added that the St. Charles Welcome Center     |                                                         |  |
|                             | currently has one staff member, and they are currently      |                                                         |  |
|                             | getting traffic. She is working on getting numbers from     |                                                         |  |
|                             | Lucinda. She added that only chamber items are currently    |                                                         |  |
|                             | being sold in the St. Charles Welcome Center, but she is    |                                                         |  |
|                             | looking at getting wine and consignment items there soon.   |                                                         |  |
|                             | Amara also mentioned that all golf sponsors were secured    |                                                         |  |
|                             | and they are about half-full with teams. She was looking at |                                                         |  |
|                             | getting more raffle prizes donated.                         |                                                         |  |
|                             | The board also discussed an email that was sent to Amara    |                                                         |  |
|                             | and Mark Baulder from Stephanie Grabill regarding her       |                                                         |  |
|                             | membership. The board discussed multiple options to help    |                                                         |  |
|                             | assist merchants that may be struggling including a         |                                                         |  |
|                             | reminder to members to email Amara for upcoming             |                                                         |  |
|                             | events, help with city sign ordinance and maps/shopping     |                                                         |  |
|                             | & dining guides.                                            |                                                         |  |
| VIII. Closed Session        | The board entered closed session at 8:23 AM regarding       |                                                         |  |
| VIII. Closed Session        | staff. The closed session was adjourned at 8:50 AM.         |                                                         |  |
| Novt mosting                | stari. The crosed session was aujourned at 6.30 Aivi.       | Thursday July 20 2022 at 7-20                           |  |
| Next meeting                |                                                             | Thursday, July 28, 2022 at 7:30am<br>USB Community Room |  |
| Adjournment at 8:50 AM.     | Jeff Dick moved to adjourn the meeting; Tara Kaysen         |                                                         |  |
|                             | seconded. Minutes respectfully submitted by Allissa         |                                                         |  |
|                             | Johnson, Secretary.                                         |                                                         |  |